Altera Corporation

New College Grad, Sales, Marketing, Technical Services Rotation Program (9 open positions)

Are you a new college graduate ready to explore various opportunities? The Sales and Marketing Rotation Program is designed to help guide you onto your ideal career path.

This 12 month program features challenging rotations that offer exposure to the company’s product portfolio, business processes and access to our internal network of professionals. You will also receive coaching and mentoring along the way from Altera, the pioneer of programmable logic solutions, sales and marketing teams.

Program participants go through three rotation assignments (4 months each) to learn about Altera’s products, customers, marketing and sales processes. You will spend time in the San Jose Field Sales Office to gain exposure to the sales function and insight into how our sales team engages with our growing broadbase customers. The second rotation will be with one of our various customer marketing business units. Prior to the rotations, participants will spend 2 weeks learning and orientating themselves with Altera’s products and internal corporate teams.

The successful candidate’s minimum qualifications will include the following:
• Successfully pursuing an undergraduate degree in Electrical Engineering, Computer Engineering, Electrical and Computer Engineering or related field or equivalent
• Will have the ability to effectively balance strong technical skills with solid relationship-building capabilities
• Excellent communication skills and a balanced level of assertiveness are needed to effectively influence decisions
• Successful participants must also have the ability to drive for results, a passion to win, the desire to collaborate and the ability to build strong, influential relationships
• Must be geographically flexible to work in our San Jose, CA Field Sales office and corporate headquarters

If you would like to learn more about what life is like in a customer-facing engineering role and how you can use your engineering skills along with your interpersonal and entrepreneurial spirit to land the perfect job for you, please contact Altera.

To apply for this NCG (New College Grad) Rotational Program, send your resume to:

1. Meha Kainth, Advanced Design Engineer at Altera, and 2015 UMass Master’s in ECE graduate: at meha09@gmail.com
2. Apply directly to Altera as well as: newgrad@altera.com